



Industrial Info Resources

Providing Global Market Intelligence

Introduction to Industrial Info Resources

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Director New Business
Development

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41
**YEARS OF DOING
BUSINESS**

15
**OFFICES
WORLDWIDE**

59
**LANGUAGES
GLOBALLY**



United States | Argentina | Ireland | Dubai | China | India | Japan | Korea | Philippines | Australia

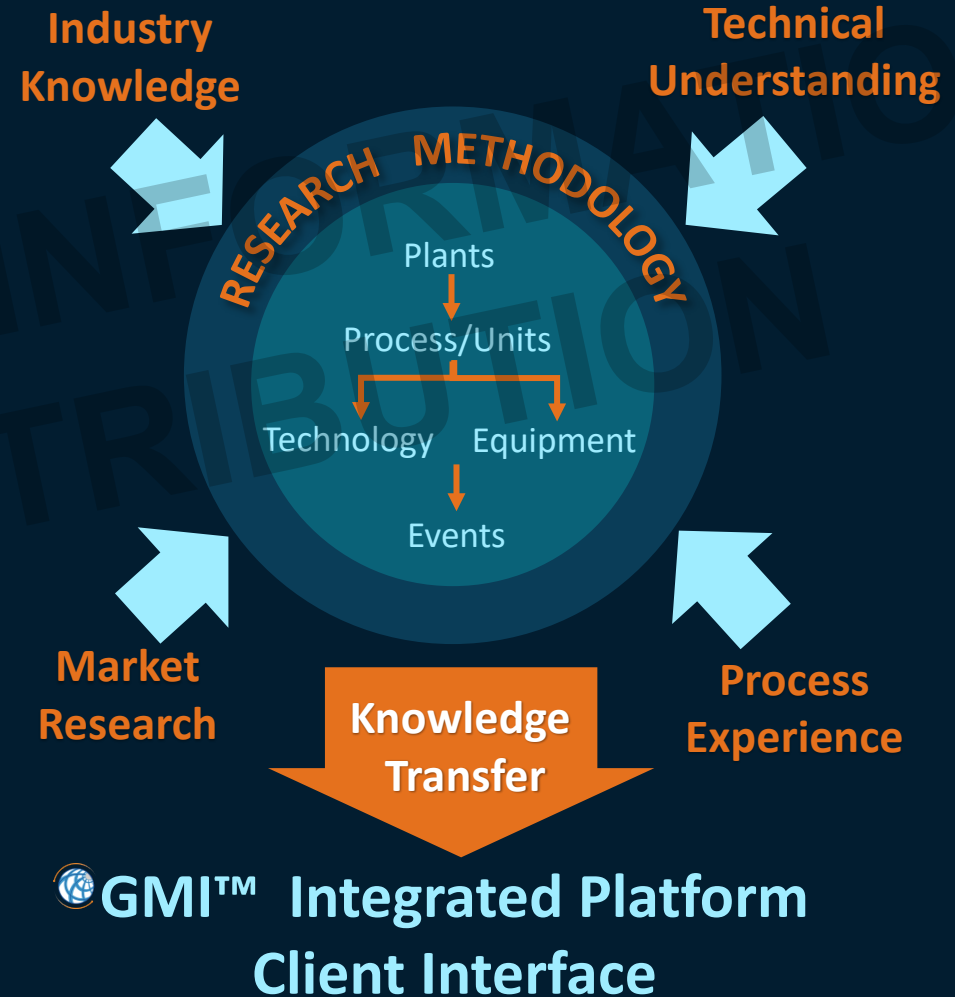
BEST IN CLASS RESEARCH METHODOLOGY


Over 40 Years of Market, Process and Technical Know-How and Knowledge

750 Full Time Researchers/Average 16,000 Calls Per Day

OUR RESEARCH QUALITY

- Balance between world-class research skills and technical knowledge
- Data gathered, qualified, and validated by telephone direct from source
- Unique data hierarchy that can be easily updated and maintained
- High frequency data update cycles



 **GMI™ Integrated Platform**
Client Interface

INDUSTRY COVERAGE

IIR's coverage is classified into 12 industries, with a current plant population of 285,000+ operational and under development (new plant construction) locations that represent over 230,120 Projects worth \$23.52 Trillion (USD). These 12 industries are further segmented into 44 sectors representing 1,070 standard industry codes (SIC) and 17,960 unique IIR SIC product codes.

POWER



ELECTRIC POWER

Conventional and Renewable Generation, Transmission & Distribution, Microgrids and Battery Storage

OIL & GAS



TERMINALS

Oil, Gas, and Chemical Storage



PIPELINES

Oil, Gas and Refined Products Transmission



PRODUCTION

Offshore and Onshore Oil & Gas Processing



ALTERNATIVE FUELS

Gas & Liquids Production



PETROLEUM REFINING

Hydrocarbon Processing Industry

INDUSTRIAL PROCESSING AND MANUFACTURING



INDUSTRIAL MANUFACTURING

Durable & Non-Durable Goods Manufacturing



CHEMICAL PROCESSING

Petrochemicals, Specialty Chemicals, Plastics and more



PULP, PAPER AND WOOD

Mills, Forest Products and Converting Plants



METALS & MINERALS

Mines, Mills, and Processing Plants



FOOD & BEVERAGE

Processing & Distribution/Storage Facilities



PHARMACEUTICAL & BIOTECH

Manufacturing Facilities and Research Labs

IIR'S GLOBAL MARKET INTELLIGENCE (GMI™) DATABASE DETAILS

IIR identifies the global plant population both operational and under development through its asset profiles, then tracks events at these plants through its capital and maintenance project coverage and unit outage/turnaround event tracking

	Data Elements	Content Scope	Industry Coverage
Assets (Plant, Unit & Equipment) Profiling	1 Plant Profiles	<ul style="list-style-type: none">Plant Owner Company Details and Key Plant Personnel Contacts, and LTSA where applicablePlant Details lude employment count, SIC Code, manufacturing or storage descriptions and capacityStatuses lude: Operational, Closed, Mothballed & Shuttered, Planned, Engineered, Under Construction	All 12 Industry Segments where applicable
	2 Unit Profiles	<ul style="list-style-type: none">Unit Type Description and Key Start Up and Closing DatesProcessing Unit Descriptions luding Fuel Type or Product Type & CapacityStatuses lude: Operational, Closed, Mothballed & Shuttered, Planned, Engineered, Under Construction	All 12 Industry Segments where applicable
	3 Equipment Profiles Boiler & Turbine / Generator	<ul style="list-style-type: none">Manufacturer Name & Model covering Heavy Frame & Aero Gas Turbines, Steam Turbines, IC Engines, Wind and HydroE&C informationGas inlet Cooling inlet, Environmental ControlsInstalled Location	Electric Power & Industrial Energy Producers (IEP)
	4 Equipment Profiles Mechanical Drive Equipment	<ul style="list-style-type: none">Pump & Compressor Drive Types (Comb Turbine, IC Engine, Steam Turbine , Electric Motor)Details lude: Start-up Dates / Closing Dates, Make & Model and CapacityCompany Ownership & Key Personnel Plant DetailsTracking operating equipment, grassroot and new equipment additions	O&G (Production, Storage & Pipelines) Chemical & Petroleum Refining
	5 Equipment Profiles Process & Utilities Equipment	<ul style="list-style-type: none">Utility Plant Equipment: Cooling Towers, Chillers, Package Boilers.Process Equipment: Paper Machines, Kilns, Glass Furnaces, Melt Shops, Crushing & Milling Equipment and Smelters, Mining EquipmentDetails lude: Start-up Dates / Closing Dates, Make & Model and CapacityCompany Ownership & Key Personnel Plant DetailsTracking operating equipment, grassroot and new equipment additions	Pulp, Paper & Wood, Industrial Mfg. Metals & Minerals, Food & Beverage, Pharma
Projects / Events	6 Maintenance Events Unit Outages, Turnarounds and Shutdowns	<ul style="list-style-type: none">Planned & Unplanned events for Minor, Routine & Major shutdown, turnaround, outage activitiesHistorical and future unit maintenance activitiesOutage/Shutdown/Turnaround cause description	Electric Power Petroleum Refining & Chemical Oil & Gas Production & Pipelines
	7 Major Capital & Maintenance Projects	<ul style="list-style-type: none">Capital & MRO projects supported by daily updatesKey Plant & Project Contact DetailsProject Investment ValueProject Scope, Equipment & Contracting Key NeedsProject Milestones and Schedules across entire lifecycle of the project	All 12 Industry Segments

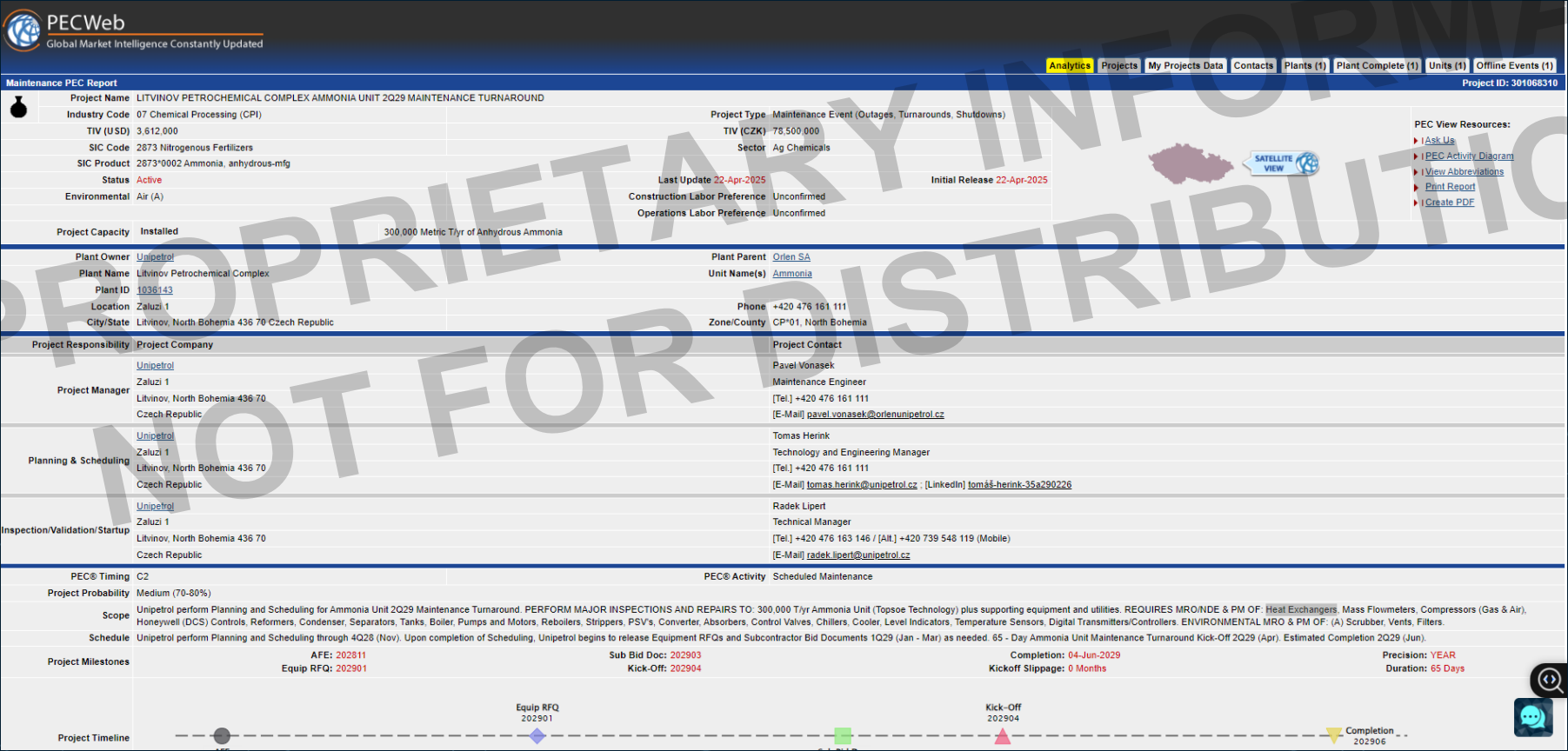
Existing Coverage

- **Data sets: Capital and Maintenance projects, Plants, Company Search and LTSA's**
- **Geography: Global**
- **Industry: Power, Pipelines, Production, Alternative Fuels, Petroleum Refining, Chemical Processing and Pulp and Paper**

Focus Topic

CURTISS -
WRIGHT

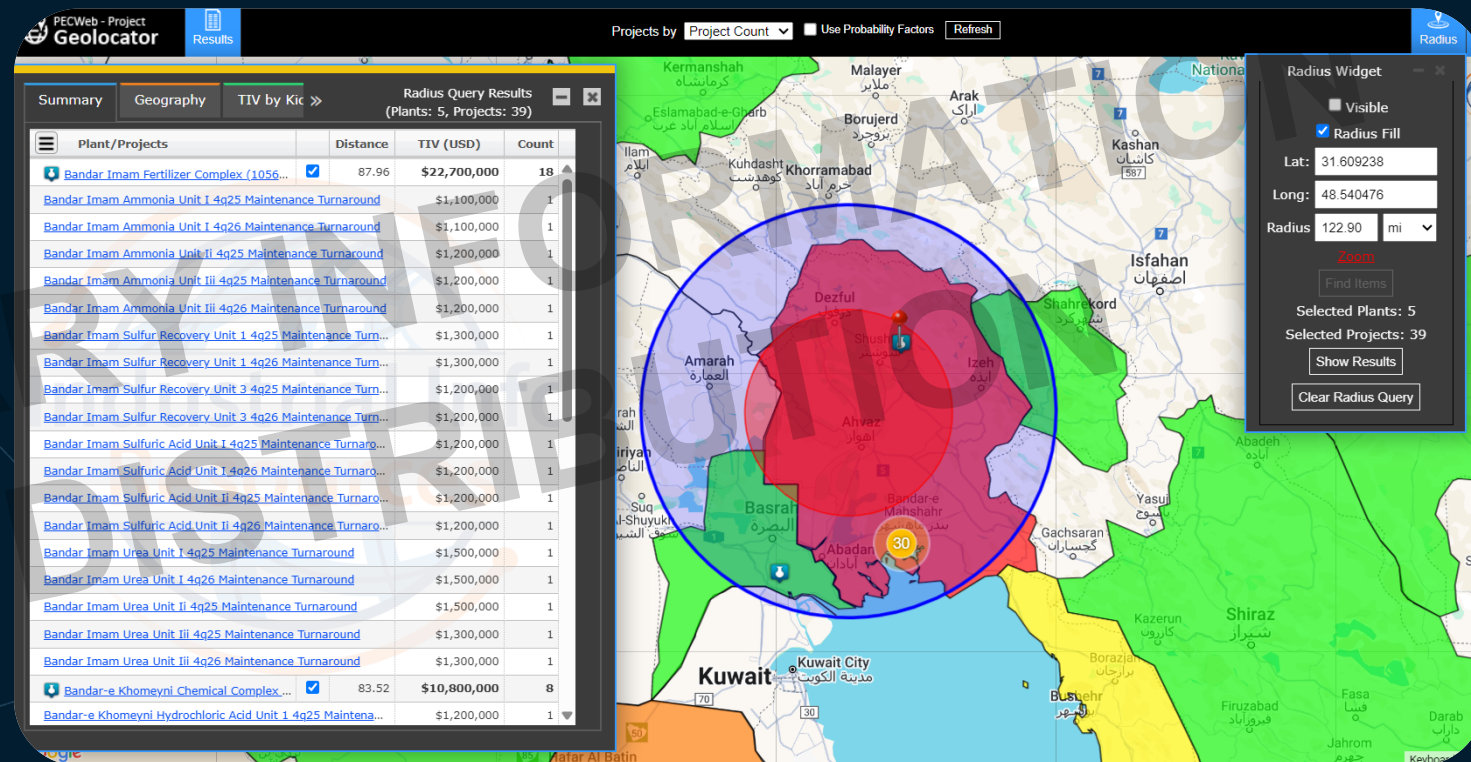
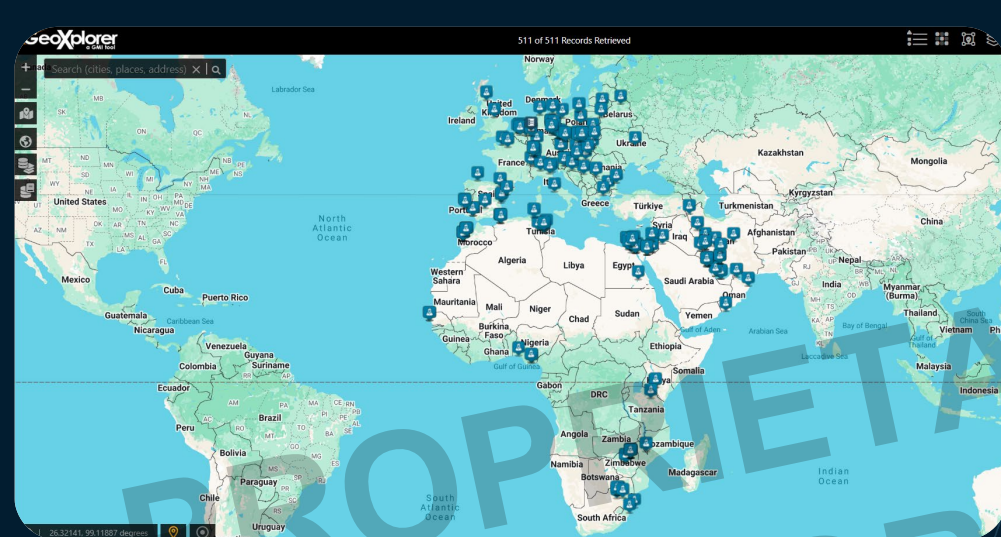
- EMEA
- Fertilizers
- Maintenance Projects with “Heat Exchanger” outlined as a scope requirement



Focus Topic

- Geospatial views provided by IIR

**CURTISS-
WRIGHT**



Excel Delivery

**CURTISS -
WRIGHT**

PROJECT_ID	PROJ_NAME	OWNER_NAME	PLANT_NAME	PLANT_ADDR	PLANT_CITY	PL_ST_NAME	PL_COUNTRY	Project Contacts.CONT_TITLE	Project Contacts.CONT_FNAME	Project Contacts.CONT_LNAME	Project Contacts.CONT_PHONE	Project Contacts.CONT_EMAIL	Project Contacts.LINKEDIN
301052185	ESHIDIYA PHOSPHORIC ACID UNIT 1Q27 MAINTENANCE TURNAROUND	Jordan India Fertiliser Company	Eshidiya Chemical Complex	Eshidiya Industrial Zone	Eshidiya	Ma'an	Jordan	Mechanical Manager	Sanjay	Solanki	+962 65603060	sanjay@jifco.co	www.linkedin.com/in/sanjaysolan kijifco
300947908	AZ ZARQA FERTILIZERS UNIT 2Q26 MAINTENANCE TURNAROUND	Al Qawafel Agro Industrial Company	Az Zarqa Fertilizer Complex	Zarqa Street	Az Zarqa	Az Zarqa	Jordan	Maintenance Manager	Samer	Abd Rabh	+962 53826732		www.linkedin.com/in/samer-abdrabh-3886972a8
301042602	AQABA DIAMMONIUM PHOSPHATE UNITS 1Q26 MAINTENANCE TURNAROUND	Jordan Phosphate Mines Company Limited	Aqaba Chemical Complex	Aqaba Industrial Area	Aqaba	Aqaba	Jordan	Maintenance Manager	Ibrahim	Al Shishani	+962 32090500	ibrahim.al-shishani@jpmc.com.jo	www.linkedin.com/in/ibrahim-al-shishani-3b199695
301042602	AQABA DIAMMONIUM PHOSPHATE UNITS 1Q26 MAINTENANCE TURNAROUND	Jordan Phosphate Mines Company Limited	Aqaba Chemical Complex	Aqaba Industrial Area	Aqaba	Aqaba	Jordan	Head of Production Unit	Mohammad	Tawalbeh	+962 32090500	mohammad.tawalbeh@jpmc.com.jo	www.linkedin.com/in/mohammad-tawalbeh-6babb5129
301042602	AQABA DIAMMONIUM PHOSPHATE UNITS 1Q26 MAINTENANCE TURNAROUND	Jordan Phosphate Mines Company Limited	Aqaba Chemical Complex	Aqaba Industrial Area	Aqaba	Aqaba	Jordan	Maintenance Engineer	Mohammad	Al-Jalamdeh	+962 32090500	mkjal mood@gmail.com	www.linkedin.com/in/mohammad-al-jalamdeh-1416a466
301050087	ESHIDIYA PHOSPHORIC ACID UNIT 1Q26 MAINTENANCE TURNAROUND	Indo-Jordan Chemicals Company	Eshidiya Chemical Complex	Eshidiya	Eshidiya	Ma'an	Jordan	Mechanical Manager	Qais	Haddad	+962 32132798	qais@ijcltd.com	www.linkedin.com/in/qais-haddad-5948a837
301050087	ESHIDIYA PHOSPHORIC ACID UNIT 1Q26 MAINTENANCE TURNAROUND	Indo-Jordan Chemicals Company	Eshidiya Chemical Complex	Eshidiya	Eshidiya	Ma'an	Jordan	Production Engineer	Nipul	Gudka	+962 32132798	nipulgudka@gmail.com	www.linkedin.com/in/nipulgudka
301050087	ESHIDIYA PHOSPHORIC ACID UNIT 1Q26 MAINTENANCE TURNAROUND	Indo-Jordan Chemicals Company	Eshidiya Chemical Complex	Eshidiya	Eshidiya	Ma'an	Jordan	General Manager	Ali	Ababneh	+962 32132826	ababneh@ijcltd.com	www.linkedin.com/in/ali-ababneh-8405511b

Key Decision Maker
Contact Information

Unit Level Details

Project Timeframe

GLOBAL ACTIVE PROJECT DATABASE

Active Projects Verified in the Last 12 Months with Future Completion Dates

Tracking over **\$21.5 TRILLION & 223,227** In Currently Active Projects Worldwide

OUR GLOBAL REACH

Local perspectives & knowledge

One research methodology and data quality assurance process

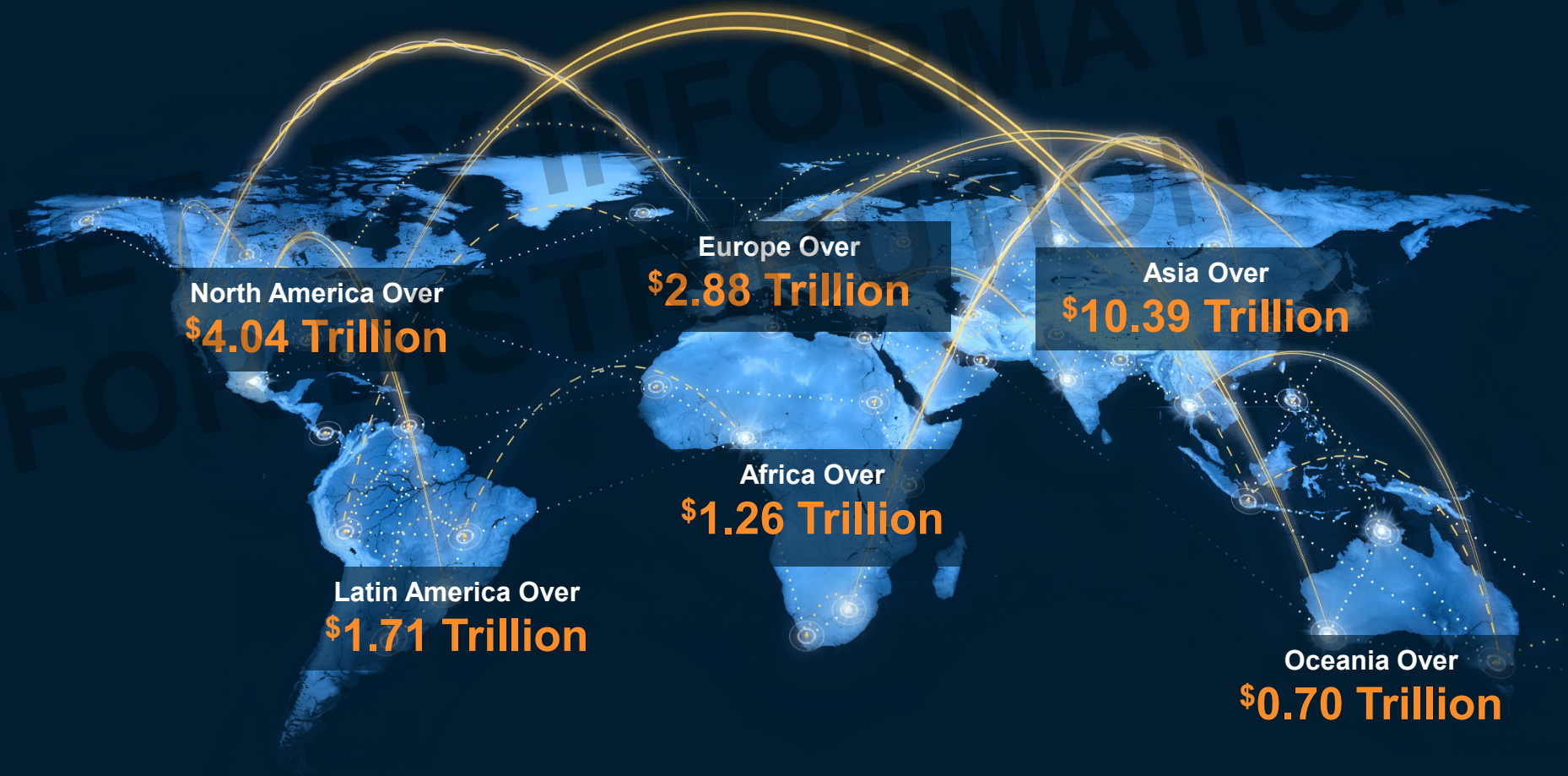
One source – global market view



Track the size, timing and location of spending globally

Identify project spending “hotspot” markets

Early warning of markets showing spending stress, fallout or slippage



GLOBAL MARKET INTELLIGENCE (GMI™) PLATFORM

FEATURES:

- PECWeb – Search & Track Opportunities
- Interactive Customised Dashboards
- Geospatial Solutions:
 - GeoXplorer
 - Disaster Impact Tracker
 - Key Account Locator



“Ask Us”



The “Ask Us” function gives you direct access to our researchers and industry experts. Here are a few examples of how you can use the “Ask Us” function.



Confirming
information



Requesting
information



Rumour
Tracking



Contact
Replacement

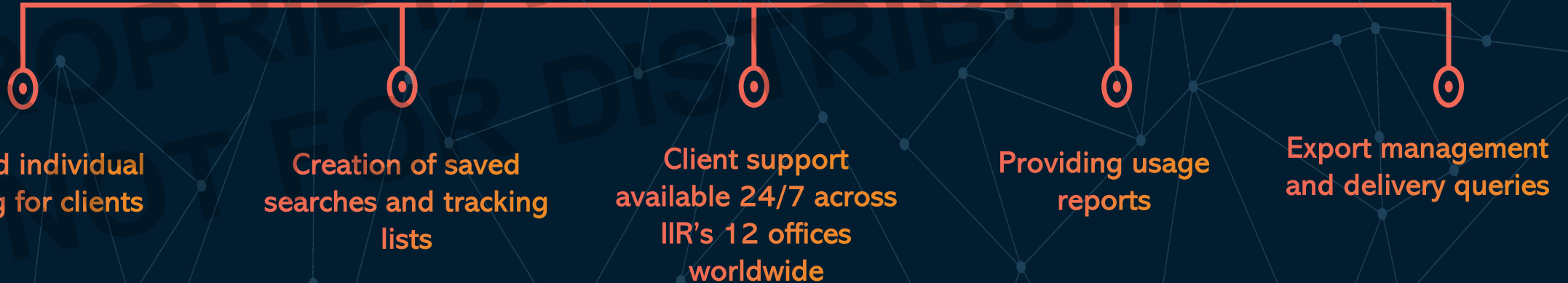
Once an “Ask Us” is sent, our researchers will contact you in 24 to 48 business hours either with the answer or an update on their search.

Get The Most Out of Your New Seat

Your success is our success.
Below is the path to successfully implement your new intelligence plan.

Account Manager Service includes

User Dashboard Setup Initial Client Consultation Meeting





Questions?

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Emer Demsey

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PROPRIETARY INFORMATION
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